



DEPARTMENT OF THE ARMY
OFFICE OF THE ASSISTANT SECRETARY
INSTALLATIONS LOGISTICS AND ENVIRONMENT
110 ARMY PENTAGON
WASHINGTON DC 20310-0110

September 23, 1997

MEMORANDUM FOR ACTING ASSISTANT SECRETARY OF THE ARMY
(RESEARCH, DEVELOPMENT AND ACQUISITION)

SUBJECT: Operations and Support Costs Reduction (OSCR) Opportunities

My June 25, 1997 memo, same subject as above, enclosed, forwarded for your consideration two related, yet distinct, proposals that appeared to have significant potential as OSCR initiatives. The one initiative brought to our attention by Sonic Dry Clean Inc. dealt with a proposal to save the Army significant costs through a process of cleaning the Abram Tank V-PAC air filters.

Also enclosed for your consideration you will find a revised proposal from Sonic Dry Clean, Inc. dated September 5, 1997 addressed to the Army Acquisition Executive with a more detailed proposal to conduct a one-year test to dry clean and recycle all V-PAC filters in one Abram Tank battalion which would demonstrate the capabilities of the filter cleaning Sonic process.

An initial review of this proposal indicates that Sonic Dry Clean's proposal has merit and should be considered. I would appreciate your review and assessment of this proposal.

Eric A. Orsini

Deputy Assistant Secretary of the Army
(Logistics)
OASA(I,L&E)

Enclosures

CF: w/o encls
ASA(I,L&E)
PDASA(I,L&E)
AMC

Mr. J.E. Delvecchio (the AYR Group)
Mr. Don Means, CEO, Sonic Dry Clean, Inc.



TRANSPORTATION DEPARTMENT
2730 McKEAN ST STE 1
SAN DIEGO, CA 92136-5294

M0950156
5 June 1995

MEMORANDUM

From: Transportation Department
To: Interested Federal Activities

Subj: FILTER DRY CLEANING

1. This memorandum is prepared to share and bench mark an equipment maintenance process. We at the Transportation Department, Navy Public Works Center, San Diego have commenced the use of a filter dry cleaning process that permits reuse. This process permits us to reuse filters several times instead of single use replacement. This process saves us filter replacement costs, reduces downtime awaiting the filter ordering process, reduce handling costs, ensure filter availability. Additional information relative to the use of this process may be obtained by calling us at (619) 556-7598.

2. This memorandum does not indorse any commercial products or organizations as it is against Federal regulations to do so. It is not to be used as, or implied as, any endorsements.


LEE V. BARKLEY



UNITED STATES MARINE CORPS
1st Tank Battalion
1st Marine Division, (Rein), FMF
Marine Corps Air Ground Combat Center, Box 788270
Twentynine Palms, California 92278-8270

27 January 1997

Mr. Don Means
Chief Executive Officer
Sonic Dry Clean Inc.
12170 Tech Center Drive
Poway, CA 92064-7102

Dear Mr. Means:

I am writing to express to you our extreme satisfaction with your company's services in cleaning our M1A1 V-Pack air filters. The services offered by Sonic Dry Clean are proving invaluable to our operational readiness and operating efficiencies.

In just two cleanings to date, we have realized actual cost savings of over \$2000, and we still have six scheduled cleanings to induct this fiscal year. These savings will exponentially increase in the out fiscal years through a 75% reduction in purchasing new filters- a significant savings to our unit and the American taxpayers!

Your demonstration in recouping 52% of filters slated for disposal on 16 December 1996 further solidified the superior quality of services your company provides. Every Marine in this command responsible for the maintenance of these filters, from the Battalion Maintenance Officer to the individual tank crewman, has positively commented on your quality assurance, timely and convenient pickup/delivery, and overall superior service. All of your employees are truly a pleasure to work with, and I thank you for the personal interest you have demonstrated to ensure our satisfaction.

I continue to believe that your company's services are superior to any other I've witnessed, and will gladly relay our satisfaction with Sonic Dry Clean Inc. to anyone. I am confident of our continued business relationship, and look forward to escorting the key members within the Battalion on a tour of your facilities in the near future.

Sincerely,

A handwritten signature in black ink, appearing to read "D. C. Morse".

D. C. MORSE
Major, USMC
Logistics Officer, 1st Tank Battalion